



For Immediate Release  
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## **Fortna Global Expansion Continues With LGA Acquisition in South Africa**

**READING, PA** (November 30, 2011) – To meet growing client demand and bring their unique distribution services model to the Sub-Saharan market, Fortna has acquired a controlling interest in South Africa-based LGA Logistics Consultants (Pty) Ltd. Founded in 1986 and based outside Johannesburg, LGA is a professional services firm that assists companies with material handling and distribution projects.

“Fortna has grown domestically and internationally by providing great service to our clients for over 65 years. Our investment in LGA is a logical next step in our expansion beyond the U.S., Canada and Latin America,” stated John White, President of Fortna. “We are excited about our opportunities for growth in the South African market and how our business case approach will benefit companies in that region,” said Marc Austin, VP of EMEA, Fortna.

LGA’s impressive client list includes diverse firms such as RTT, ABI, UTi, Nike, Barloworld Logistics, DHL, Engen, Unitrans, Anglo Platinum, XPS, Sappi, Pick n Pay, Dis-Chem Pharmacies, Woolworth’s, and Shell.

“I am extremely proud of our accomplishments in the past 25 years. This is the next logical step as LGA’s business approach and experience dovetail well with Fortna’s client-centric philosophy,” stated Les Greening, LGA founder. Iain Sherwood, Managing Director at LGA continued, “We will be better positioned to help our clients with additional service offerings and this will provide opportunities for our staff to gain more international experience.”

### **About LGA**

LGA Logistics Consultants is a Systems Engineering and Project Management organization which specializes in the planning, design, integration and implementation of logistics and materials handling solutions for the distribution, manufacturing and warehousing industries.

### **About Fortna Inc.**

Fortna helps companies with complex distribution operations meet customer promises and competitive challenges profitably. We’re a professional services firm built on a singular promise – we develop a solid business case for change and hold ourselves accountable to those results. Our expertise spans supply chain strategy, distribution center operations, material handling, supply chain systems and organizational excellence. For over 60 years, we’ve partnered with the world’s top brands – companies like ASICS, O’Reilly Auto Parts and MSC – helping them improve their distribution operations and transform their businesses.

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